S. No.	Relevant Clause of the RFP	Query	Bank Response to the Query
Bidder-1			
1	Page No.37 (ATC) The bidder must be a Company / Proprietorship* / LLP / Partnership Firm incorporated in India and registered under the Companies Act 1956/2013 or Limited Liability Partnership Act 2008 or Partnership Act 1932 as applicable and must have a registered office in India for at least 5 years.	Exemption from 5 years existence for MSME and Startup is available or not	Yes, exemption for MSME and Startup is allowed
Bidder-2			
1	Page No26. Clause 10.2 Payment Terms: Point No a. 90% payment will be released to selected bidder against delivery, Installation and operationalization of Firewall post sign-off of successful implementation by the Bank and balance 10% retention amount after completion of contract period/warranty/AMC (60 months). The 10% retention amount may be released against submission of equivalent amount of Bank Guarantee for the period of contract/warranty/AMC (60 months).	We request NHB to Release the full 100% payment of Hardware upon Delivery. For performance related issue, NHB is keeping 5% BG. If at it is necssary to keep retention money, it should not be mote than 2.5% of the cost of AMC and OPEM Support.	No change in clause, please be guided as per RFP terms and conditions
Bidder-3			
1	Annexure XX : Technical Specifications, (Page 85) The firewall solution shall deliver a minimum of 6.5 Gbps after enabling Threat Prevention	The specified 6.5 Gbps Threat Prevention throughput appears marginally higher than necessary based on other performance parameters outlined in the RFP.Kindly consider revising it to 6 Gbps, which is sufficient to ensure secure, stable, and efficient operation with all threat protection features enabled. Request you to amend the clause for wider participation."The firewall solution shall deliver a minimum of 6 Gbps after enabling Threat Prevention"	No change in clause, please be guided as per RFP terms and conditions

2	Annexure XX : Technical Specifications, (Page 88) The administrator must be able to automatically activate new protections, based on configurable parameters (performance impact, threat severity, confidence level, client protections, server protections)	Every OEM has different terminology / methods to achieve similar functionality. Request you to amend the clause for wider participation. The administrator must be able to automatically activate new protections, based on configurable parameters (performance impact, threat severity / confidence level, client protections, server protections)	It may be read as threat severity / confidence level.
3	Annexure XX : Technical Specifications, (Page 84) Firewall should be purpose built with following technical specification should support below features: 1. Stateful Firewall 2. Application control 3. Identity Awareness 4. Intrusion Prevention System 5. SSL inspection	Specifications refers to have SSL inspection support but the throughput for same is not mentioned and as 70% traffic is encrypted, SSL inspection is very critical to overall performance of the solution. These metrics more accurately reflect real-world traffic loads and ensure fair evaluation of firewall performance across key scenarios. Request to kindly include the same. Firewall solution should deliver 6 Gbps of SSL inspection throughput.	No change in clause, please be guided as per RFP terms and conditions
	Bidder-4		
1	Technical Specifications, Section C , Page 85 The firewall solution shall deliver a minimum of 6.5 Gbps after enabling Threat Prevention	The specified Threat Prevention throughput may not adequately address the rising volume of encrypted and application-level traffic typical in today's enterprise networks. Increasing the requirement to at least 8.5 Gbps would ensure sustained performance even with all security features active, particularly in high-load scenarios and accounting for future scalability and organizational needs. Request you to amend the clause ."The firewall solution shall deliver a minimum of 8.5 Gbps after enabling Threat Prevention"	No change in clause, please be guided as per RFP terms and conditions

2	Technical Specifications , Section A, Page 84 Firewall should be purpose built with following technical specification should support below features: 5. SSL inspection	Firewall is asked with feature of SSL inspection but the throughput is missing. As almost 80% traffic is encrypted, SSL inspection becomes critical to solution performance and as threat prevention throughput is mentioned , similarly SSL inspection throughput should be clearly defined. Kindly include the clause as under: Firewall should deliver 8 Gbps of SSL inspection throughput.	No change in clause, please be guided as per RFP terms and conditions

Bidder-5			
1	Annexure XX : Technical Specifications, (Page 85) The firewall solution shall deliver a minimum of 6.5 Gbps after enabling Threat Prevention.	The specified 6.5 Gbps Threat Prevention throughput appears marginally higher than necessary based on other performance parameters outlined in the RFP.Kindly consider revising it to 6 Gbps, which is sufficient to ensure secure, stable, and efficient operation with all threat protection features enabled. Request you to amend the clause for wider participation."The firewall solution shall deliver a minimum of 6 Gbps after enabling Threat Prevention"	No change in clause, please be guided as per RFP terms and conditions
2	Annexure XX : Technical Specifications, (Page 88) The administrator must be able to automatically activate new protections, based on configurable parameters (performance impact, threat severity, confidence level, client protections, server protections)	Every OEM has different terminology / methods to achieve similar functionality. Request you to amend the clause for wider participation. The administrator must be able to automatically activate new protections, based on configurable parameters (performance impact, threat severity / confidence level, client protections, server protections)	It may be read as threat severity / confidence level.

3	Annexure XX : Technical Specifications, (Page 84) Firewall should be purpose built with following technical specification should support below features: 1. Stateful Firewall 2. Application control 3. Identity Awareness 4. Intrusion Prevention System 5. SSL inspection	Specifications refers to have SSL inspection support but the throughput for same is not mentioned and as 70% traffic is encrypted, SSL inspection is very critical to overall performance of the solution. These metrics more accurately reflect real-world traffic loads and ensure fair evaluation of firewall performance across key scenarios. Request to kindly include the same. Firewall solution should deliver 6 Gbps of SSL inspection throughput.	No change in clause, please be guided as per RFP terms and conditions
4	10.2 Payment Terms, (Page 26) 90% payment will be released to selected bidder against delivery, Installation and operationalization of Firewall post sign-off of successful implementation by the Bank and balance 10% retention amount after completion of contract period/warranty/AMC (60 months). The 10% retention amount may be released against submission of equivalent amount of Bank Guarantee for the period of contract/warranty/AMC (60 months).	The payment terms are not favourable, since the successful bidder will submit a PBG @5% then retaining 10% of the contract value for enitre contract period (60 months) should be removed. We request you to kindly amend the payment terms as: The payments shall be released subject to submission of PBG and invoice as per this RFP. Payment terms are as follows: a. 90% payment will be released to selected bidder against delivery b. 10% on Installation and operationalization of Firewall post sign-off of successful implementation by the Bank	No change in clause, please be guided as per RFP terms and conditions
	Bidder-6		
1	Technical Specifications, Section C , Page 85 The firewall solution shall deliver a minimum of 6.5 Gbps after enabling Threat Prevention	The specified Threat Prevention throughput may not adequately address the rising volume of encrypted and application-level traffic typical in today's enterprise networks. Increasing the requirement to at least 8.5 Gbps would ensure sustained performance even with all security features active, particularly in high-load scenarios and accounting for future scalability and organizational needs. Request you to amend the clause ."The firewall solution shall deliver a minimum of 8.5 Gbps after enabling Threat Prevention"	No change in clause, please be guided as per RFP terms and conditions

2	Technical Specifications , Section A, Page 84 Firewall should be purpose built with following technical specification should support below features: 5. SSL inspection	Firewall is asked with feature of SSL inspectiont but the throughput is missing. As almost 80% traffic is encrypted, SSL inspection becomes critical to solution performance and as threat prevention throughput is mentioned , similarly SSL inspection throughput should be clearly defined. Kindly include the clause as under: Firewall should deliver 8 Gbps of SSL inspection throughput.	No change in clause, please be guided as per RFP terms and conditions

Bidder-7			
1	Annexure XX : Technical Specifications, (Page 85) The firewall solution shall deliver a minimum of 6.5 Gbps after enabling Threat Prevention	The specified 6.5 Gbps Threat Prevention throughput appears marginally higher than necessary based on other performance parameters outlined in the RFP.Kindly consider revising it to 6 Gbps, which is sufficient to ensure secure, stable, and efficient operation with all threat protection features enabled. Request you to amend the clause for wider participation."The firewall solution shall deliver a minimum of 6 Gbps after enabling Threat Prevention"	No change in clause, please be guided as per RFP terms and conditions
2	Annexure XX : Technical Specifications, (Page 88) The administrator must be able to automatically activate new protections, based on configurable parameters (performance impact, threat severity, confidence level, client protections, server protections)	Every OEM has different terminology / methods to achieve similar functionality. Request you to amend the clause for wider participation. The administrator must be able to automatically activate new protections, based on configurable parameters (performance impact, threat severity / confidence level, client protections, server protections)	It may be read as threat severity / confidence level.
3	Annexure XX : Technical Specifications, (Page 84) Firewall should be purpose built with following technical specification should support below features: 1. Stateful Firewall 2. Application control 3. Identity Awareness 4. Intrusion Prevention System 5. SSL inspection	Specifications refers to have SSL inspection support but the throughput for same is not mentioned and as 70% traffic is encrypted, SSL inspection is very critical to overall performance of the solution. These metrics more accurately reflect real-world traffic loads and ensure fair evaluation of firewall performance across key scenarios. Request to kindly include the same. Firewall solution should deliver 6 Gbps of SSL inspection throughput.	No change in clause, please be guided as per RFP terms and conditions