



# CERTIFICATE PROGRAMME ON HOUSING FINANCE

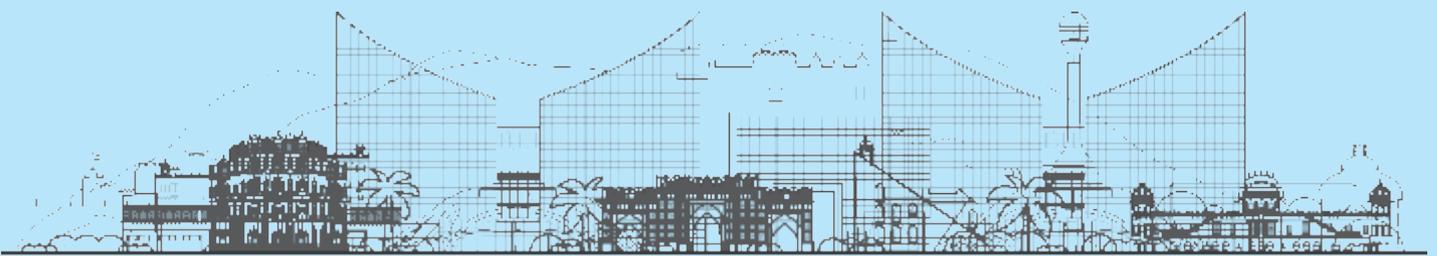
*Equipping fresh entrants for optimum performance*

**Duration:** 4 Weeks

**Organized by:** National Housing Bank

**Dates:** November 25, 2024 – December 20, 2024

**Location:** Institute of Leadership Development, Jaipur



# ABOUT THE PROGRAMME

This 4-week Certificate Programme on Housing Finance is a residential program designed to equip participants with foundational knowledge and skills in the housing finance sector. The course covers key aspects such as lending practices, risk management, and the regulatory environment, preparing the participants for entry-level role in the housing finance industry.

## Key Objectives:

- Understanding the regulatory framework governing housing finance
- Mastering techniques for effective mortgage lending and risk mitigation
- Exploring emerging trends and innovations in housing finance
- Strengthening financial literacy in affordable housing segment
- Developing soft skills

## Course Structure

## Programme Structure

The programme is designed to provide a balanced mix of theory and practice, delivered through expert-led sessions, case studies, group discussions, and hands-on workshops.

## Modules Covered:

- Housing market, overall financial system and importance of housing finance
- Housing Finance Companies
- Introduction to housing finance products
- Loan appraisal process
- Loan sourcing & origination
- Post approval process
- Recovery
- Macro aspects
- Soft skills
- Field visit
- Moot exercises

## Who Should Attend?

Freshers sponsored by HFCs.



### Programme Duration: 4 Weeks

Start Date: 25.11.2024 (Monday)

End Date: 20.12.2024 (Friday)

Venue: Institute of Leadership Development, Jaipur (Address & map overleaf)

### Certificate Award

Upon successful completion, participants will be awarded a Certificate of Completion from National Housing Bank.

### Programme Fee

Rs. 1,20,000/- + taxes

(Inclusive of boarding & lodging and course materials )

### How to Apply

Interested Housing Finance Companies can contact the programme coordinators (Details overleaf)





## Programme Co-ordinators

**Prama Basu**, Manager  
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## Institute of Leadership Development

6/2, Keshav Vidyapeeth Road, Jamdoli,  
Jaipur, Rajasthan 302031

## QR CODE FOR LOCATION

